



Maharashtra Education Society's
Institute of Management and Career Courses (IMCC), Pune

A.Y. 2023-24

AICTE Sponsored, ATAL FDP on

“Forging Resilience through Business Analytic & Technology Management in Education”
28th November to 3rd December 2023

6-Days ATAL FDP, AICTE sponsored workshop was conducted from 28th November 2023 to 3rd December 2023 in which around 50 participants from different parts of the country participated.

The speakers for the 6-day workshop on “Forging Resilience through Business Analytic & Technology Management in Education” were:

Dr. Ravindra Utgikar, Vice President Corporate Strategy & Marketing at Praj Industries Ltd.



Holds a doctorate in management and a degree in Electronics & Telecommunication Engineering from Pune University.
Completed a course on Global Account Management ('GAMPRO 2007') at University of St. Gallen, Switzerland.
Participated in senior management executive learning & development programs by institutions like CCL-USA, ISB-India.

Prof. Amol Goje, Information Technology Consultant, President, Society for Data Science



Opulent corporate training experience of 17 years in Manufacturing, Automobile, Software, Accounting / Finance / HR firms & B-Schools;
13,500+ Participants; 1,300+ Training Programs; From Founders to Operators across diagonals;
Onsite Training Locations include: Dubai, Ahmedabad, Mumbai, Pune, Delhi, Hyderabad, Nagpur, Indore, Jalgaon, Baramati, Amravati etc.

Dr. Ravi Achaliya, MS Excel based Macro, Template Developer / Data Analyst, Technical / Soft Skills Trainer



Opulent corporate training experience of 17 years in Manufacturing, Automobile, Software, Accounting / Finance / HR firms & B-Schools;
13,500+ Participants ; 1,300+ Training Programs; From Founders to Operators across diagonals;





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Onsite Training Locations include: Dubai, Ahmedabad, Mumbai, Pune, Delhi, Hyderabad, Nagpur, Indore, Jalgaon, Baramati, Amravati etc.

Dr. Shailesh Kasande, Suryadatta Group of Institutes (Est. 1999) CEO & Group Director



Member - Institute Research Committee - Symbiosis Centre For Management and Human Resource Development
Member - Board of Studies in Management - Dr. D.Y.Patil Vidyapeeth, Pune
Academic Council Member & Chairman BOS, Production Operations Management, Faculty of Commerce & Mgmt. - Savitribai Phule Pune University

Dr. ATUL N. FEGADE, Senior Assistant Professor, Sri Balaji University's Balaji Institute of Modern Management



Senior Assistant Professor - Sri Balaji University's Balaji Institute of Modern Management, Pune
Assistant Professor - Dr. Vishwanath Karad MIT World Peace University, Pune
Assistant Professor - P.E. Society's Modern Institute of Business Management, Shivajinagar, Pune

DR.DIPAK S.VAKRANI, HOD & Professor Finance, MITCOM, MITADTU



19+ years Teaching experience at Various 'Management Institutes in Pune';
9 years of Industry experience in Finance & Accounting
Currently working as HOD & Professor Finance @MITCOM, MITADTU, Pune.

Dr. Priyanka Mishra, Associate Professor, Balaji Institute of Management, SBU



17 years of experience in Academics and Research
7 years of corporate and academic trainer
Currently working as Associate Professor at Balaji Institute of Modern Management, Sri Balaji University, Pune





Maharashtra Education Society's Institute of Management and Career Courses (IMCC), Pune

Mr Vishwanath Kendurkar, Deputy Director General, Maharashtra LSA, Department Of Telecommunications



General Manager in BSNL at Pune and Dimapur, Nagaland
Deputy General Manager in BSNL at Pune & Mumbai in Maharashtra, and Ambala in Haryana

Day 1:

Inauguration of the 6 Days, Faculty Development Program under ATAL Program on “Forging Resilience through Business Analytic & Technology Management in Education” with the hands of Mr. Bhalerao Sir, Governing body member, CAC chairman IMCC.



Key Note Speaker of the Session was, Dr. Ravindra Utgikar, Vice President Corporate Strategy & Marketing at Praj Industries Ltd. He elaborated how Workforce gives superior customer experience. With the help of development of new product (The rationale of NPD) and Dynamic market environment and trends, knowledgeable customers, existing competition landscape, competitive advantage, stakeholder confidence. Case studies for what if you don't innovate were explained with classic Examples like Sony, Nokia, Kodak. Also with the help of Product life cycle, how to earn, classical NPD, NPD process, Stage gate approach, Stage gate model for NPD. Then there was focus over the analytics with the help of Process synthesizes data. Also emphasis was on Customer centric and Different strategies prevalent in the market.





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Session 2: Mr. Vishwanath Kendurkar, Deputy Director General, Maharashtra LSA, Department of Telecommunications

Topic: Introduction to Analytics & its implementation in Industry 5.0

Mr. Kendurkar initiated with , how teachers' role is essential in the world of technology. He truly underlined how teachers have to race with Google and Chat gpt.

With the help of current examples, innovations and technology shifts in the telcom sector he tried to elaborate the importance of technology management. Also with the day to day life examples he suggested the faculty to bridge the gap between them and generation Z.



Session 3: Dr. Amol Goje, Information Technology Consultant President, Society for Data Science

Topic: Cases of Analytics in Industry 5.0

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Dr. Amol Goje elaborated what is data Science, interpretation of data, conversion of data, analyzing data using computer technology. He also concentrated on Forecasting which is an important aspect of data science. He clarified the difference between prediction and forecasting, early knowledge is the key, what is forecasting all about, types of forecast, generation of forecast, key issues in forecasting, forecasting strategies, Regression most used, Business forecasting - Trend and seasonality. Creation of Table using excel data (identifying the outliers and cleaning the data, outliers are irregular data patterns that prove unwanted while analyzing data) Short cuts adding filters.

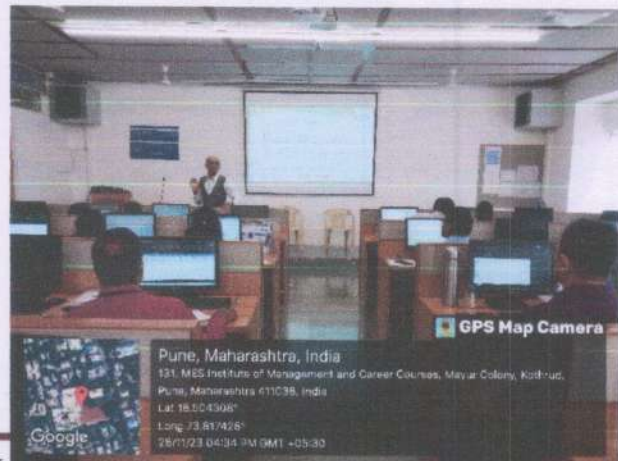


Session 4: Dr. Ravi Achaliya, MS Excel based Macro, Template Developer / Data Analyst

Technical / Soft Skills Trainer

Topic: Creation of Dashboard using Excel Data,

MS Excel based Business Analytics, Useful short cuts, Conversion of data into different suitable chart forms- Pie Chart, Line Graph, Bar Graph, Introduction to the Sunburst Chart





Maharashtra Education Society's
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Day 2:

MES Institute of Management & Career Courses AICTE Sponsored, ATAL FDP on

“Forging Resilience through Business Analytic & Technology Management in Education”
28th November to 3rd December 2023

Session 1: Dr. Shailesh Kasande Suryadatta Group of Institutes (Est. 1999), CEO & Group Director

Topic: Marketing Analytics: Need of Industry 5.0

Importance of Marketing and Innovation for running business, Data as new oil for business, Importance of optimization of data, Different types of data sources, Attributes of E-,Commerce Business, Types of data.



Session 2 & 3:

Topic: Analytics for Customer Acquisition and Customer Retention



Forging Resilience through Business Analytic & Technology Management in Education





Maharashtra Education Society's
Institute of Management and Career Courses (IMCC), Pune

Session 2 – Analytics for Customer Acquisition and Customer Retention

The Metrics, Measurement, Measures, Choosing of right Metric, Finding of the right Measures
Web based Retailer Metric, Types of Metrics.

Session 3 – Case Study on E-Commerce

Case study solving session

Session 4: Dr. ATUL N. FEGADE, Senior Assistant Professor, Sri Balaji University's Balaji
Institute of Modern Management, Pune

Topic: Google Analytics for Digital Marketing



Introduction to the different functions present on Google Analytics Dashboard, Organic search and inorganic search as per Digital Marketing, Steps for sharing and downloading/extracting the generated Report in the form of PDF or excel.





Maharashtra Education Society's Institute of Management and Career Courses (IMCC), Pune

Day 3:

Session 1: Praj Industrial Pvt. Ltd

Topic:., Faculty Industrial Visit

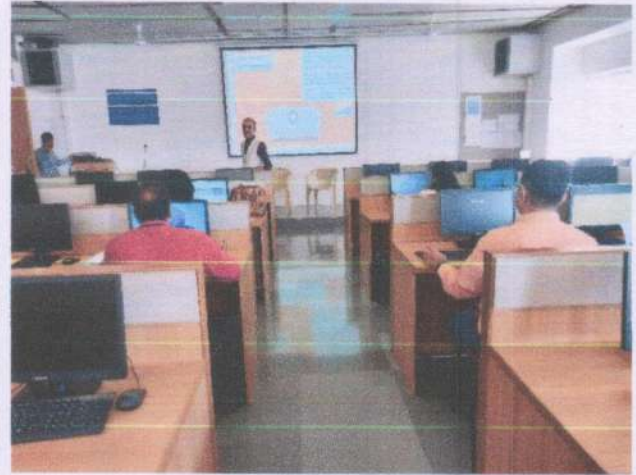


The faculties visited Praj Industrial Pvt. Ltd. The Praj Industries produces Ethanol which is a biofuel. The plant at Samajwadi produces the equipment's that manufacture the ethanol. The technical team explained the procedure the

Session 3 & 4: Dr. Ravi Achaliya, MS Excel based Macro, Template Developer / Data Analyst

Technical / Soft Skills Trainer

Topic: Data Driven Decision Making In HR & HR analytics for talent acquisition



Forging Resilience through Business Analytic & Technology Management in Education
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Day 4:

Session 1 & 2: DR.DIPAK S.VAKRANI, HOD & Professor Finance, MITCOM, MITADTU

Topic: Financial Analytics: statistical data analysis for Business Decisions & Case Study on Future outlook of Financial Performance



**Session 3 & 4: Dr. Ravi Achaliya, MS Excel based Macro, Template Developer / Data Analyst
Technical / Soft Skills Trainer**

Topic: Financial Modelling for Industry 5.0 & Financial Modelling for Future Prediction using Ms Excel





Maharashtra Education Society's Institute of Management and Career Courses (IMCC), Pune

Day 5

Session-1 - Dr. Deepak Vakrani

"Financial the Analytics - Simplifying Business"

Points covered

Wealth Maximization, Buy Back of shares, Analytics means Collecting Data & efficient Decision Making, Top line - sales growth & Bottom line – Revenue growth, Disposable Income, Business financial statements, LTCG , STCG , Valuation of property
Direct and indirect taxation with cases in excel. Future prediction using financial modelling.



Session 2 – Financial Modelling For Industry 5.0

By Dr. Ravi Achaliya

SUMIF, SUMIFS, FV, PIVOT , GRAPH and cases on the financial prediction hands on session.

Session 3 & 4: Dr. Ravi Achaliya, MS Excel based Macro, Template Developer / Data Analyst

Topic: Financial Modelling for Industry 5.0 & Financial Modelling for Future Prediction using Ms Excel

Day 5

Session 1: Dr.Priyanka Mishra

Forging Resilience through Business Analytic & Technology Management in Education

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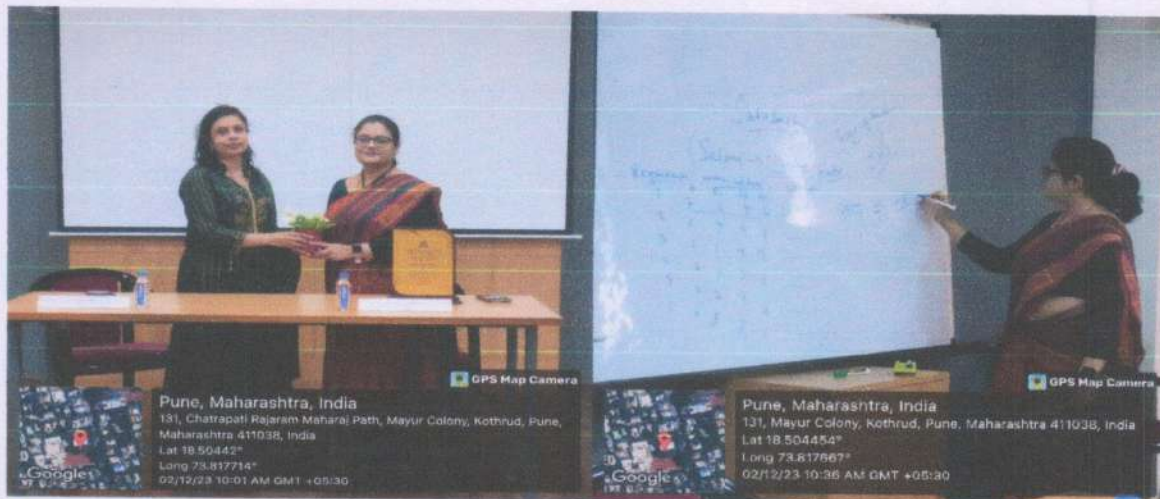


Maharashtra Education Society's Institute of Management and Career Courses (IMCC), Pune

HR analytics plays a very important role in forming strategies as it facilitates strategic decision making for the betterment of the organization. HR analytics helps in quantifying the complex and qualitative data. It enables measuring the performance of the employees in comprehensive manner.

Organisation has two main objectives viz. Maximization and Minimization. Various methods included in HR analytics like regression, co-relation, decision tree, operation research organization to take decisions on collected data. Types of analyzing data are descriptive, diagnostic, predictive, prescriptive.

Further, the session covered difference between metrics and analytics, six categories that should be covered in metrics (quantity, quality, time, money, satisfaction, comparison number). Also, four components of balanced scorecard viz. finance, customers, internal business processes and learning and growth. Balanced scorecard includes major goals of the organization. HR Analytics helps in measuring those goals. Goals of lower level and middle level management can be aligned with the goals of the organization by establishing KRIs and KPIs. Case study on attrition prediction was also discussed with the help of SPSS software.



Session 2: Dr. Shailesh Kasande

The session begins with an overview of analytics tools and what participants are already familiar with. He discusses the Deviation Function, the Chi Square Test, and the 2*2 Matrices. He also provides some practical examples of how various tools can be used in various domains such as HR, Finance, Marketing, and so on, as well as give hands-on experience with SPSS and explains the logic behind the results.

The session had assisted participants in connecting impending problems with independently generated new information in their research field.





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Session 3: Dr. Ravi Achleya

Day 6

Valedictory Function:

The valedictory function was conducted after the successful execution of the MCQ test. The reflections journals stating the takeaways from the FDP were collected. The MCQ test was conducted in the computer LAB. The Valedictory function was the platform to conclude the six days long FDP. The participants gave the feedback for the resource persons and execution of the FDP. Lunch was arranged following the function.





Maharashtra Education Society's Institute of Management and Career Courses (IMCC), Pune

MES Institute of Management & Career Courses					
ATAL FDP On					
Forging Resilience through Business Analytic & Technology Management in Education					
Schedule					
28th Nov 2023	29th Nov 2023	30th Nov 2023	1st Dec 2023	2nd Dec 2023	3rd Dec 2023
9:00am – 9:30 pm Inauguration Mr. Vijay Bhalerao <i>Key Note Speaker</i> Mr. Ravindra Udgiakar					
9:30 am – 12:00 pm Session 1 <i>Introduction to Analytics & its implementation in Industry 5.0</i> Mr. Ravindra Udgiakar	9:30 am – 12:00 pm Session 3 <i>Marketing Analytics : Need of Industry 5.0</i> Dr. Shailesh Kasande		9:30 am – 12:00 pm Session 7 <i>Financial Analytics: Statistical data analysis for Business Decisions</i> Dr. Deepak Vakrni	9:30 am – 12:00 pm Session 5 <i>HR Analytics : Paradigm shift of Personal Management</i> Dr. Priyanka Mishra	9:30 am – 12:00 pm Session 10 <i>Business Analytics : Future of Industry</i> Dr. Amol Goje
12:00 pm – 1:00 pm <i>Introduction to Analytics & its implementation in Industry 5.0</i> Mr. Vishwanath Kendurkar	12:00 pm – 1:00 pm <i>Analytics for Customer Acquisition and Customer Retention</i> Dr. Shailesh Kasande	9:30 pm – 1:00 pm Industrial Visit	12:00 pm – 1:00 pm <i>Case Study on Future outlook of Financial Performance</i> Dr. Deepak Vakrni	12:00 pm – 1:00 pm <i>Case study on attrition prediction</i> Dr. Priyanka Mishra	12:00 pm – 1:00 pm <i>Reflection Journal</i>
1:00 pm – 2:00 pm Lunch	1:00 pm – 2:00 pm Lunch	1:00 pm – 2:00 pm Lunch	1:00 pm – 2:00 pm Lunch	1:00 pm – 2:00 pm Lunch	1:00 pm – 2:00 pm Lunch
2:00 pm – 4:30 pm Session 2 <i>Cases of Analytics in Industry 5.0</i> Dr. Amol Goje	2:00 pm – 4:30 pm Session 4 <i>Case Study on E-Commerce</i> Dr. Shailesh Kasande	2:00 pm – 4:30 pm Session 6 <i>Data Driven Decision Making In HR</i> Dr. Ravi Achaliya	2:00 pm – 4:30 pm Session 8 <i>Financial Modelling for Industry 5.0</i> Dr. Ravi Achaliya	2:00 pm – 4:30 pm Session 9 <i>Advance Teaching Pedagogy for Generation Z</i> Dr. Shailesh Kasande	2:00 pm – 4:30 pm <i>MCQ, Feedback & Interactions</i>
4:30 pm – 5:30 pm Practical sessions/Labs <i>Creation of Dashboard using Excel Data</i> Dr. Ravi Achaliya	4:30 pm – 5:30 pm Practical sessions/Labs <i>Google Analytics for Digital Marketing</i> Dr. Atul Fegde	4:30 pm – 5:30 pm Practical sessions/Labs <i>HR analytics for talent aquisition</i> Dr. Ravi Achaliya	4:30 pm – 5:30 pm Practical sessions/Labs <i>Financial Modeling for Future Prediction using Ms Excel</i> Dr. Ravi Achaliya	4:30 pm – 5:30 pm Practical sessions/Labs <i>Analyze google sheets / excel with glimpses of Graphical Data & Reports</i> Dr. Ravi Achaliya	4:00 pm – 5:00 pm <i>Valedictory Session</i>





**Maharashtra Education Society's
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List of Participants:

Name	Email	Phone	application number	Institute Name
Dr. Sonali N Parchure	sonali.p@hnmr.edu.in	9423032159	1691388498	Maharshi Karve Stree Shikshan Samstha's Smt. Hiraben Nanavati Institute of Management
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Mrs. Manisha Dattatray Shinde	manishashinde@sinhgad.edu	9763568675	1691388498	Sinhgad Institute of Management and Computer Application
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**Maharashtra Education Society's
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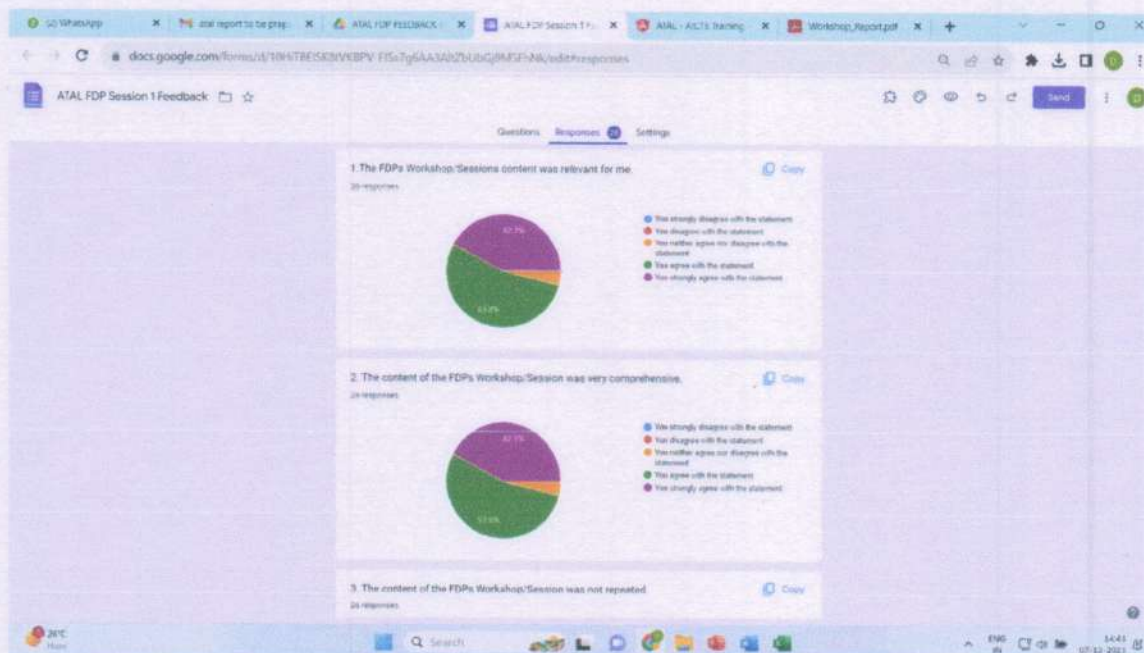


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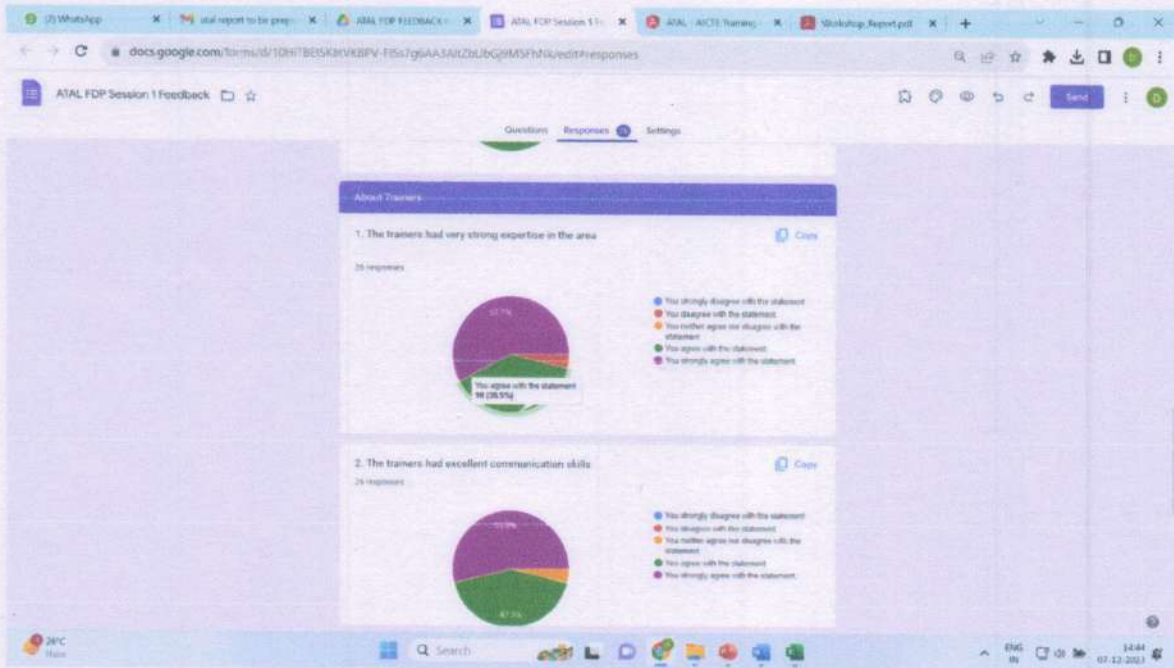
Feedback from Participants:

We had collected feedbacks from participants using google forms for every session. Few of the feedback's snapshots attached herewith.



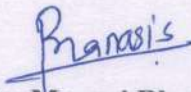



Maharashtra Education Society's Institute of Management and Career Courses (IMCC), Pune



It was a great Initiative by ATAL Academy. I am thankful to AICTE for giving me this opportunity to conduct online FDP for faculty members of technical institute of India free of cost. I got huge response for registration as well as lots of compliment of arranging the online workshop, content and hands on.


Dr. Girish Bodhankar
Atal FDP Coordinator
MES IMCC


Dr. Manasi Bhate
Dy. Director
MES IMCC


Dr. Santosh Deshpande
Director
MES IMCC



ALL INDIA COUNCIL FOR TECHNICAL EDUCATION
Nelson Mandela Marg, Vasant Kunj, New Delhi-110067
Training and Learning Bureau
Grant-In-Aid-Bill

1	Name of the Beneficiary Institute (University/College/Institute)	:	INSTITUTE OF MANAGEMENT & CAREER COURSES
2	Permanent ID of Institute	:	1-3130921
3	Institute Type	:	Private
4	FDP Application number	:	1691388498
5	Title of the FDP	:	Forging Resilience through Business Analytics & Technology Management in Education
6	FDP Type	:	Technical
7	Scheme Under which grant is to be released	:	AICTE Training and Learning (ATAL) Academy Programme
8	Name of coordinator	:	Dr. Girish Ashok Bodhankar
9	Sanction Letter No. & Date	:	1691388498/AICTE /ATAL/2023-24
10	Amount Sanctioned	:	Rs. 3,50,000/-(Technical)
11	Amount to be released as 1 st	:	Rs. 2,50,000/-(Technical)
12	Amount to be released as 2nd installment (Based on actual expense as per Utilization Certificate and Statement of Expenditure)	:	Rs. 1,00,000/- (Cap Limit)
13	Head of Account	:	Code 602.50(a)
14	The authorized Officer in whose favor RTGS is to be made	:	MES INSITUTE OF MANAGEMENT AND CAREER COURSES

Sanction Letter no. **1691388498/AICTE /ATAL/2023-24** date: **12.10.2023** is enclosed herewith for releasing the payment to Institute/University under the AICTE Training and Learning (ATAL) Academy Programme. Details as given below.

Bank Account Details

Institute PAN No.	Bank Name	Bank Branch	Bank Branch Address	Account Holder Name	Account type	Account number	IFSC Code
AAATM 1703E	AXIS BANK LTD.	MAYUR COLONY, KOTHRUD	NEXT TO JOG HIGH SCHOOL, CHAITANY NGR, KOTHRUD	MES INSITUTE OF MANAGEMENT AND CAREER COURSES	SAVING	104010100 075101	UTIB0000 104

Checked by: Verified by: Certified by: 

(For use by Finance Bureau, AICTE)

Passed for payment of Rs.2,50,000/- (Rupee two lakh fifty thousand only) under the Non-Plan Head **Code 602.50(a)**

Accounts Officer/DDO
AICTE, New Delhi



All India Council for Technical Education

(Statutory body under Ministry of Education, Govt. of India)
Nelson Mandela Marg, Vasant Kunj, New Delhi 110 070
Website link: <https://www.aicte-india.org/atal>



TRAINING AND LEARNING BUREAU

Sanction Letter

F. No. 1691388498/AICTE /ATAL/2023-24

Dated :12.10.2023

To

The Drawing and Disbursing Officer,
All India Council for Technical Education
Nelson Mandela Marg, Vasant Kunj,
New Delhi-110070

Sub: Release of a sum of **Rs. 2,50,000/ (Rupee two lakh fifty thousand only)** being the **first instalment of the Grant-in-Aid under AICTE Training And Learning (ATAL) Academy Programme** for the Academic year 2023-24-reg.

Sir/Madam,

This is to convey the sanction of the Competent Authority of the Council for payment of **Rs. 3,50,000/- (Rupees Three Lakhs fifty thousand Only)** as Grant- In -Aid for conducting of **Face to Face** Faculty Development Programme under AICTE Training and Learning (ATAL) Academy Programme **and** to make payment of **Rs.2,50,000/- (Rupee two lakh fifty thousand only)** as first instalment of Grant-in-Aid as per details given below:

1	Name of the Beneficiary Institute (University/College/Institute)	INSTITUTE OF MANAGEMENT & CAREER COURSES
2	Address	131, MAYUR COLONY, KOTHRUD,411029
3	Name of the Coordinator	Dr. Girish Ashok Bodhankar
4	Permanent ID of Institute	1-3130921
5	Title	Forging Resilience through Business Analytics & Technology Management in Education
6	Dates of FDP	28/11/2023 to 03/12/2023
7	FDP Type	Technical
8	Total Amount Sanctioned	Rs.3,50,000/-
9	Amount to be released as 1 st Instalment	Rs.2,50,000/-
10	Amount to be released as 2 nd Instalment (Case to case basis upon submission of Statement of Expenditure)	Rs.1,00,000/- (Cap Limit)

The instructions/guidelines to be followed by University/Institution

I. Release of funds

a. The maximum cost for conducting per programme will be Rs. of **Rs. 3,50,000/-** as per detail given as under:

Sr. No.	Particulars	Sanctioned amount for 2023-24 for Face to Face FDPs
1.	Honorarium to Co-ordinator	Rs. 8,000/-
2.	Honorarium to Co-Co-ordinator	Rs. 5,000/-
3.	Honorarium for computer operators/lab-Technicians	Rs. 5,000/-(in total)
4.	Honorarium for experts	Rs. 50,000/- (Rs. 5,000 per session)
5.	TA to External experts engaging sessions	Rs. 1,00,000/-
6.	Refreshment & Lunch	Rs. 60,000/-
7.	Hands on training material, consumable items, and Miscellaneous Charges etc. reimbursed on actual basis	Rs. 22,000/-
8.	TA to Participants (excluding in-house participants)	Rs. 1,00,000/- (Rs. 2,000 (lump sum) per External Participant payable only for those with $\geq 90\%$ attendance and travelling beyond 20 KM one side)
	TOTAL	Rs. 3,50,000/-

Maximum amount mentioned against each head will not be relaxed and expenditures are to be restricted to head wise maximum limits

- (b) The grant is subject to the adjustment on the basis of Utilisation Certificate in the prescribed proforma to be submitted by the University/College/Institution. Further, the accounts of the institute will be open for test check by the Council or Controller & Auditor General of India or any other officer designated by them.
- (c) The amount of the Grant-in-Aid bill shall be disbursed and credited to the account of **INSTITUTE OF MANAGEMENT & CAREER COURSES** through **RTGS**.
- (d) This Grant-in-Aid is being released in conformity with the terms & conditions as well as norms of the scheme as already communicated vide the scheme document.
- (e) The sanctioned grant-in-aid is debitible to the ATAL's FDP scheme and is valid for payment during the **financial year 2023-24** only.
- (f) Funds once released for organising the approved topic/area of FDP cannot be utilised for any other programme.
- (g) In case the event is cancelled/not conducted/could not conduct due to lack of required participants on the first day first session, the Grant- In-Aid shall be **refunded to AICTE within 07 days**.
- (h) In case it is revealed that any vigilance case/ grievance is pending against the institute or punitive action has been initiated against the institute for violation of AICTE norms, the Grant-In-Aid released to the institute will be liable to be refunded along **with interest @, of 10% per annum**.

2. Maintenance of Account by the Institute/University

- (a) The University/College/ Institute shall maintain proper accounts of the expenditure out of the grants, which shall be utilised only on approved items of expenditure as given above.
- (b) Funds covered by this grant shall be kept separately and would not be mixed up with other funds, so as to know the amount of interest accrued on the grant from AICTE.
- (c) The Council or its nominee shall have the right to check/ verify the account to satisfy that the fund has been utilised for the purpose for which it was sanctioned.
- (d) The Institute shall send a confirmation to AICTE within 15 days of receipt of grant on the receipt of the same.
- (e) All mandatory documents **in original, in hardcopy** be submitted to The Director, Training & Learning Bureau, All India Council for Technical Education, Nelson Mandela Marg, Vasant Kunj, New Delhi - 110070 within fifteen days of completion of the FDP

II. Distribution of funds to institutions,

Amount of the grant sanctioned will be released in two instalments; first as advance of Rs. 2,50,000/- and then as reimbursement against the utilization Certificate and Statement of Expenditure, limited to Rs. 1,00,000/- to the University/Institute through electronic transfer in the account of the University/Institute after submission of mandate form.

III. Refund of Grant by way of a Demand Draft in favour of Member Secretary, AICTE, New Delhi

The unutilized Grant-in-Aid should be refunded to the Council **within fifteen days** of conduct of the FDP. If the university/institute does not conduct FDP on the prescribed dates, or fails to follow directions in regard to conduct of FDPs as laid out in the scheme document, or falls under 1(h), the entire amount will be liable to be refunded along **with interest @, of 10% per annum** within 07 days. The amount has to be refunded to AICTE through RTGS as per details given below:

Account Number	55113200222
Name of the Account Holder	Member Secretary, AICTE, New Delhi
Bank Name	State Bank of India
Branch Name	Shastri Bhawan, New Delhi
IFSC Code	SBIN0050203

IV Submission of documents by University / Institution

- (a) the following mandatory relevant documents are required to be submitted by the University / institution within fifteen days of the completion of the programme.
 - (i) List of candidates who have successfully completed the programme on the basis of the test conducted by the prog. co-ordinator
 - (ii) Completion report along with photographs and media reports
 - (ii) Originals of Utilisation Certificate, Statement of Expenditure and bills etc., duly audited by a chartered Accountant and countersigned by the Head of the Institution within one month of conduct of FDPs. In

case of the institute being a Government institute/ University the documents are to be certified by the Accounts Officer/ Controller of Accounts as deemed and counter signed by the head of the Institution.


- (b) The amount of the grant shall be adjusted on submission of utilisation certificate and detailed expenditure statement by university / institution. On receipt of these documents the total amount of financial assistance, admissible as per the norms, shall be worked out and Grant in aid shall be adjusted.

V General Instructions

- (a) Maximum 50 and minimum 30 minimum number of participants relaxed to 20 for North Eastern states Jammu, Kashmir, Ladakh and Andaman & Nicobar Islands).
- (b) A test has to be conducted on the last day accordingly. Scheme document 2023-2024 and those who score more that 70% will be termed as successful candidates. Those who have attendance 80% or more and also score more that 70% in the test will be issued a digital certificate.
- (c) Eligibility for institutions and participants are as laid out in the scheme guidelines
- (d) No fees shall be charged from any participant for attending ATAL FDP.
- (e) The institute should bear the expense incurred in addition to the fund granted by AICTE from their own resources.
- (f) Terms and conditions laid out in the Scheme Guideline for ATAL FDPS 2023-24 will be final and binding.

This Sanction Order may be treated as Offer Letter for all purposes.

Yours Sincerely,


Dr. Sunil Luthra ,
Director,
Training and Learning Bureau, AICTE

Copy forwarded for information and necessary action to :-

1. Dr. Girish Ashok Bodhankar, Email: atalmba.imcc@mespune.in
2. Dr. SANTOSH DESHPANDE, 131, MAYUR COLONY, KOTHRUD, 411029
3. Guard File

All India Council for Technical Education

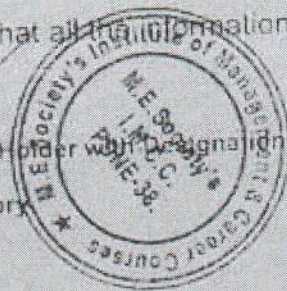
Nelson Mandela Marg, Vasant Kunj, New Delhi - 110070

Mandate Form for Institute/College/University/Other Organisations

1	Name of the Beneficiary Institute	MES Institute of Management & Career Courses
2	Permanent Id of Institute, if any	1-3130921
3	Head of Institute (Tick one)	Director/Registrar/Principal/Others (Please Specify)
4	Type of Institute (Tick one)	Govt./Govt. aided/Self Finance/Private etc.
5	Address of the Institute	131, Mayur Colony, Kothrud, Pune - 38
6	PAN No. of the Institute	AAATM1703E
7	GST No., if allotted	27AAATM1703E1Z3
8	E-mail id of Head of Institute	director.imcc@mespune.in
9	Name of the Bank	Axis Bank Ltd.
10	Branch Name & Bank Code	Mayur Colony, Kothrud, UTIB 00001
11	Address of Bank with PIN Code	Next to Jog High School, Chaitany Nagar, Kothrud
12	Telephone No. of the Bank	020-25445680
13	Name of the Account Holder with Designation	MES Institute of Management And Career Courses
14	Account Type (Tick One)	<input checked="" type="checkbox"/> Savings/Current
15	Account Number	104010100075101
16	Bank Branch IFSC Code	UTIB00000104
17	Bank Branch MICR Code	411211004
18	Whether the Account is in the Name of Beneficiary Institute (Tick One)	<input checked="" type="checkbox"/> Yes/No
19	Whether the Account is Operational (Tick One)	<input checked="" type="checkbox"/> Yes/No
20	Whether the Account is No-Frill Account (Tick One)	<input checked="" type="checkbox"/> Yes/No
21	Whether the Account is a Joint Account (if yes, give details)	<input checked="" type="checkbox"/> Yes/No

It is declared that all the information provided above are true and complete in all respects.

Signature of Account Holder with Designation
Or Authorised Signatory
With Institute Seal



Date: 30/09/2023

Certified that the above details are verified
on (date).....





MAHARASHTRA EDUCATION SOCIETY'S
(SINCE 1886)

INSTITUTE OF MANAGEMENT & CAREER COURSES (IMCC)

Approved by AICTE and Recognized by Savitribai Phule Pune University, Pune
131, Mayur Colony, Kothrud, Pune 411038, Maharashtra, India | Ph.: 020-2546 6271 / 73 | e-mail: info.imcc@mespune.in | https://imcc.mespune.in/

NAAC accredited with Grade A+

AICTE Training And Learning (ATAL) Academy Programme Statement of Expenditure
AICTE File No.(Sanction letter file No.) **1691388498/AICTE/ATAL/2023-24**

Title of the Programme **Forging Resilience through Business Analytic & Technology Management in Education**

Application No. **1691388498**

Name of the Coordinator : **Dr. Girish A Bodhankar**

<u>Sanction No. and Date</u>	<u>Grant Sanctioned</u>	<u>Details of expenditure Incurred Item wise</u>	<u>Amount Rs. (in each head)</u>	<u>No.of Participant s</u>	<u>Duration of the Programm e (with dates)</u>
1691388498/AICTE/ATAL/2023-24	₹ 3,50,000.00	Honorarium to Coordinator	₹ 8,000.00	50	6 Days FDP from 28th Nov 2023 to 3rd Dec 2023
		Honorarium to Co-coordinator	₹ 5,000.00		
		Honorarium to Computer operator/lab technicians	₹ 5,000.00		
		Honorarium for experts (Rs.5000 per session for total 14 session).	₹ 50,000.00		
		T.A. to External Experts engaging scssions	₹ 57,500.00		
		Refreshment & Lunch	₹ 58,793.00		
		Miscellaneous charges (Petty Expenses not covered above)	₹ 22,522.00		
		CA Fees	₹ 2,500.00		
		Industry VISIT	₹ 9,520.00		
		T. A. to participants (excluding in house participants)	₹ 50,000.00		
		Total	₹ 2,68,835.00		
		Grant Received	₹ 2,50,000.00		
		Balance to be Received	₹ 18,835.00		

Name and Signature of Coordinator with Seal

DR. GIRISH A. BODHANKAR



Name and Signature of Head of Institution with Seal

Santosh Deshpande

Signature (with Seal) of the Finance officer/
Auditor/Account officer
(if it is Gov./Govt. Aided Institute)

Signature of Chartered Accountant:

Name of Chartered Accountant:
Membership No.: 151955

Rubber Stamp:
Full Address: ashish@spak.co.in
Date: 21/12/2023
UDIN:-23151955BGWJNF9475



For S P A K & Co.
Chartered Accountants

ASHISH KSHIRSAGAR
Partner
M. No. 151955

MES Institute of Management & Career Courses,

Approved by AICTE and Recognized by Savitribai Phule Pune University, Pune

131, Mayur Colony, Kothrud, Pune 411038, Maharashtra, India | Ph.: 020-2546 6271 / 73 | e-mail: info.imcc@mespune.in | https://imcc.mespune.in/

UTILIZATION CERTIFICATE FOR THE FINANCIAL YEAR 2023-2024

Name of the Scheme under which Grant was sanctioned AICTE ATAL FDP
(to be submitted separately for each sanction order)

AICTE File No. : 1691388498/AICTE/ATAL/2023-24

Name of Co-Ordinator : Dr. Girish A Bodhankar

Application No. : 1691388498

Title of the ATAL Programme : Forging Resilience through Business Analytic & Technology Management in Education.

Sl. No.	AICTE Sanction Order/Letter No. & Date under which grant was sanctioned	Amount (Rs.)	
1.	1691388498/AICTE/ATAL/2023-24 Dated : 12/10/2023	350000/-	Certified that out of the grant-in-aid of Rs. 350000/- (Three Lakhs Fifty Thousand) sanctioned by the AICTE during the Financial Year 2023-24 in favor of MES Institute of Management & Career Courses as per letter mentioned in the margin, Rs. 250000/- on account of upsent balance of, Rs. 0/- on account of other income /receipts, a sum of Rs. ₹ 2,56,815.00 /- utilized for the purpose for which it was sanctioned and the balance of Rs. ₹ 6,815/- is to be received from AICTE.

Certified that I have satisfied myself that the conditions on which the grant-in-aid was sanctioned have been duly fulfilled and that I have exercised the following checks to see that the money was actually utilized for the purpose for which it was sanctioned

Kinds of checks exercised: -

Audited Annual Accounts of the Institute
Receipt and Payment account
Periodical Progress Reports.



(1). Name, Signature & Address of the Claimant/Awardee/Coordinator with seal:

MES Institute of Management and Career Courses, 131, Mayur Colony, Kothrud, Pune 411038, Maharashtra, India

2). Signature of Chartered Accountant:

Name of Chartered Accountant:

CA. Ashish Kshirsagar

Membership No: 151955

Rubber stamp:

Full Address:

Date: 27/03/24

UDIN:- 24151955BKALXD199



(3). Signature of Head of the Institute:

Dr. Santosh Deshpande

Director

131, Mayur Colony, Kothrud, Pune 411038, Maharashtra, India

Date:

(4). Signature of the Finance Officer/Accounts Officer:

Name of the Finance Officer/Accounts Officer:

(If it is Govt./Govt. Aided Institute)

MES INSITUTE OF MANGEMENT AND CAREER COURSES

Joint Holder :-

 IMCC CAMPUS 131 MAYUR COLONY
 KHOTHRUD
 PUNE
 MAHARASHTRA-INDIA
 411038

 Customer ID :845179291
 IFSC Code :UTIB0000104
 MICR Code :411211004
 Nominee Registered : N

Registered Mobile No :XXXXXX6076

Registered Email ID:

Scheme :SB-TRUST/SOCIETY/NGO/GOVT

PAN :AAATM1703E

CKYC NUMBER :XXXXXXXXXXXX8957

Statement of Axis Account No :104010100075101 for the period (From : 01-07-2024 To : 31-07-2024)

Tran Date	Chq No	Particulars	Debit	Credit	Balance	Init. Br
		OPENING BALANCE			6622341.10	
01-07-2024		NEFT/YESB41839665977/EASEBUZZ PVT LTD NODAL A/C/YES BANK/YESB0000001		70000.00	6692341.10	248
01-07-2024		NEFT/SBIN124183651338/AICTE STATE BANK OF INDIA/ATTN/AICTE/BULK BRH		6293.00	6698634.10	248
02-07-2024		INB/NEFT/AXOIC18465982140/PANKAJ BHOSALE/STATE BANK OF INDIA/////	39400.00		6659234.10	104
02-07-2024		INB/NEFT/AXOIC18465985666/UJWAL INGLE/STATE BANK OF INDIA/////	2000.00		6657234.10	104
02-07-2024		INB/NEFT/AXOIC18465991276/PAWAN PIMPLE/STATE BANK OF INDIA/////	48214.00		6609020.10	104
02-07-2024		INB/IFT/Minakshi More/TPARTY TRANSFER	25960.00		6583060.10	104
02-07-2024		INB/NEFT/AXOIC18466026880/Yogendra Kunte/JANATA SAHAKARI BANK/////	20000.00		6563060.10	104
02-07-2024		NEFT/YESB41840328167/EASEBUZZ PVT LTD NODAL A/C/YES BANK/YESB0000001		210000.00	6773060.10	248
03-07-2024		NEFT/YESB41851092667/EASEBUZZ PVT LTD NODAL A/C/YES BANK/YESB0000001		290000.00	7063060.10	248
03-07-2024		UPI/P2A/418596362315/ADARSH AN/Bank of I/Bonafide/		100.00	7063160.10	104
03-07-2024		UPI/P2A/418580470854/RAJNISH K/Bank of I/UPI/		300.00	7063460.10	104
03-07-2024		UPI/P2A/418552087445/ANIL PAND/HDFC BANK/Registra/		300.00	7063760.10	104
04-07-2024		MOB/TPFT/GONSALVES FLAVI/910010014481746		300.00	7064060.10	1051
04-07-2024		IMPS/P2A/418611626415/HEMASACH/STATE BAN/Registra/9196194433659002000		300.00	7064360.10	104
04-07-2024		NEFT/YESB41861739520/EASEBUZZ PVT LTD NODAL A/C/YES BANK/YESB0000001		140000.00	7204360.10	248
04-07-2024		INB/NEFT/AXOIC18686785047/MES PATPEDHI/BANK OF MAHARASHTRA/////	146919.00		7057441.10	104
04-07-2024		INB/NEFT/AXOIC18686793268/Yogendra Kunte/JANATA SAHAKARI BANK/////	29266.00		7028175.10	104
04-07-2024		NEFT/010407241991/11/	332434.00		6695741.10	104
04-07-2024		IFT/010407241991/36/	2650779.00		4044962.10	104
04-07-2024		TRF/RASHMI GOURKAR/transfer		300.00	4045262.10	1051
04-07-2024		UPI/P2A/418693057522/ROHINI SA/Bank of B/UPI/		354.00	4045616.10	104
05-07-2024		INB/IFT/MUKUL LAXMANKUMAR KULKARNI/TPARTY TRANSFE	16000.00		4029616.10	104
05-07-2024		NEFT/HS92418749458573/SMITACHAVAN/ICI CI BANK LIMITED/NEFT//NEPWorkshopfee/MES Inst		354.00	4029970.10	248


Pranasis

30-10-2023	UPI/P2A/330337744195/SWAPNIL P/State Ban/Payment/		3070.00	6786578.73	104
30-10-2023	UPI/P2A/330325929134/Mihir Hem/State Ban/NA/		3070.00	6789648.73	104
30-10-2023	UPI/P2A/330308529628/Mr VEDANT/Bank of M/UPI/		880.00	6790528.73	104
30-10-2023	UPI/P2A/330359361778/PRAJWAL P/State Ban/Payment/		2645.00	6793173.73	104
30-10-2023	UPI/P2A/330317945697/AMRUT BHA/Bank of I/UPI/		1940.00	6795113.73	104
30-10-2023	IMPS/P2A/330314552802/BINODPRA/STATEB AN/Exam fees/9196721482959002000		1940.00	6797053.73	104
30-10-2023	UPI/P2A/330348703598/Viresh Na/State Ban/UPI/		1940.00	6798993.73	104
30-10-2023	UPI/P2A/330300093859/RITIKA SA/Bank of I/UPI/		2365.00	6801358.73	104
30-10-2023	UPI/P2A/366990411168/Miss CHRI/Bank of M/UPI/		1920.00	6803278.73	104
30-10-2023	UPI/P2A/366935707322/SHREYA RA/RBL/UPI/		1940.00	6805218.73	104
30-10-2023	UPI/P2A/330300812469/Miss. SHR/Bank of M/Shraddha/		1940.00	6807158.73	104
30-10-2023	UPI/P2A/330319504499/RIYA PRAM/Kotak Mah/UPI/		1940.00	6809098.73	104
30-10-2023	UPI/P2A/330331644667/RANVIR GA/State Ban/Payment/		1940.00	6811038.73	104
30-10-2023	UPI/P2A/330319535683/RIYA PRAM/Kotak Mah/UPI/		1940.00	6812978.73	104
30-10-2023	UPI/P2A/330301193241/Bhargav N/State Ban/semester/		1940.00	6814918.73	104
30-10-2023	UPI/P2A/330301397187/RUSHIKESH/State Ban/UPI/		1940.00	6816858.73	104
30-10-2023	UPI/P2A/330301442142/Master YA/Central B/UPI/		1940.00	6818798.73	104
30-10-2023	UPI/P2A/330301427252/RUSHIKESH/State Ban/UPI/		2365.00	6821163.73	104
30-10-2023	UPI/P2A/330313899158/Miss SUPR/Bank of M/Payment/		1940.00	6823103.73	104
30-10-2023	UPI/P2A/330334709766/Debraj De/IDFC FIRS/Exam For/		3350.00	6826453.73	104
30-10-2023	UPI/P2A/330321997071/Keshvi K/State Ban/NA/		1940.00	6828393.73	104
30-10-2023	UPI/P2A/330322066249/Keshvi K/State Ban/NA/		1940.00	6830333.73	104
30-10-2023	UPI/P2A/330303113011/Prerna Ni/State Ban/UPI/		2645.00	6832978.73	104
30-10-2023	NEFT/FBBT233036086481/OMNI//FAST//		105834.00	6938812.73	248
30-10-2023	NEFT/SBIN223303751156/AICTE//ATTN/AICTE/		250000.00	7188812.73	248
31-10-2023	INB/NEFT/AXOIC33048605989/Tejas Ghuge/FEDERAL BANK/	143934.00		7044878.73	104
31-10-2023	SAK/CASH DEP/SAK368260820/104/AMIT MENE		150000.00	7194878.73	104
31-10-2023	UPI/P2A/330426627506/DATTATRAY/State Ban/College/		85834.00	7280712.73	104
31-10-2023	UPI/P2A/330435900715/MANISH MA/HDFC BANK/UPI/		44259.00	7324971.73	104
31-10-2023	UPI/P2A/330411206758/Mr NIKHIL/Central B/NA/		1920.00	7326891.73	104
31-10-2023	UPI/P2A/367090248375/HRISHIKES/Kotak Mah/UPI/		1680.00	7328571.73	104
31-10-2023	UPI/P2A/330436657958/SOHAN TUK/HDFC BANK/UPI/		1920.00	7330491.73	104
31-10-2023	UPI/P2A/330420572687/NITISH KU/Paytm Pay/NA/		2365.00	7332856.73	104
31-10-2023	UPI/P2A/367044747828/SINDURA S/Bank of B/UPI/		2365.00	7335221.73	104



Pranasis

All India Council for Technical Education

(Statutory body under Ministry of HRD, Govt. of India)
Nelson Mandela Marg, Vasant Kunj, New Delhi 110 070
Website: www.aicte-india.org

ATAL FDP's- Sanction Letter - (2nd Installment)

S.O. No. 1691388498/AICTE/WR/ATAL/2023-24

Date: 13.06.2024

To

The Drawing and Disbursing Officer,
All India Council for Technical Education
Nelson Mandela Marg, Vasant Kunj,
New Delhi-110070

Sub: Release of a sum of Rs. 6,293/- (Rupee Six Thousand Two Hundred Ninety-Three only) as 2nd installment being the Grant-in-Aid for conducting of Face to Face Faculty Development Programme under AICTE Training and Learning (ATAL) Academy Programme for the Academic year 2023-24.

Title Forging Resilience through Business Analytics & Technology Mgmt. in Education

Application Number 1691388498

Institute Name Institute of Mgmt. & Career Courses, Kothrud

Sir/Madam,

This is to release payment of ₹6,293/- (Rupee Six Thousand Two Hundred Ninety-Three only) for conducting of Face to Face Faculty Development Programme under AICTE Training and Learning (ATAL) Academy Programme against the sanctioned amount of Rs. 3,50,000/-.

1	Name of the Beneficiary Institute (University/ College /Institute)	Institute of Mgmt. & Career Courses, Kothrud
2	Address	131, Mayur Colony, Kothrud, 411029
3	Name of the Coordinator	Dr. Girish Ashok Bodhankar
4	Permanent ID of Institute	1-3130921
5	Duration of FDP	28.11.2023 to 03.12.2023
6	Amount Sanctioned	Rs. 3,50,000/- vide 1691388498/AICTE/ ATAL/2023-24, 12.10.2023
7	Amount released as 1 st Instalment	Rs. 2,50,000/-
8	Amount to be released as 2 nd & final Instalment	Rs. 6,293/-



Pranasis

